



Development Strategies

Purchasing Strategies

Economic Challenges

Strategic Challenges

Partnership
Suppliers not
Competitors

Co-operation
Active Suppliers

Traditional
Purchasing
Passive Suppliers

Partners are involved in Faceo's development structure. They develop bespoke services offering the client an innovative solution.

Developing the Service

Co-operational and proactive suppliers participate in the development of Faceo's service distinguishing it from the market service and giving the client added value.

Enhancing the Service

Passive suppliers are managed traditionally according to the common practices of managing a list of suppliers (performance & quality assessment grid...).

Structuring the service